

**U.S. TRAILER INDUSTRY STATISTICS\***  
**UNITED STATES**  
**June 2009**

**CURRENT MONTH STATISTICS**

VARIABLE	TRAILERS											ALL CHASSIS	DOLLIES, ETC.	TOTAL AXLED	CON-TAINER	GRAND TOTAL
	VAN DRY	VAN REEFER	SUB.TOT VANS	PLAT-FORM	HEAVY LOWBED	DUMP	TANK: LIQUID	TANK: BULK	GRAIN/COMM	ALL OTHER	TOTAL TRAILERS					
. Backlog	12,192	9,857	22,049	2,359	1,820	1,236	1,202	94	1,297	2,343	32,400	2,670	1,336	36,406	-	36,406
. Build	2,042	2,044	4,086	714	90	528	355	57	647	452	6,929	5	22	6,956	-	6,956
. Inventory	6,407	213	6,620	214	42	85	31	29	-	2	7,023	2,419	468	9,910	2,279	12,189
. New Orders	1,344	3,099	4,443	417	101	511	362	46	475	343	6,698	16	16	6,730	-	6,730
. Orders Cancel	50	21	71	13	4	21	112	2	22	6	251	-	-	251	-	251
. Net Orders	1,294	3,078	4,372	404	97	490	250	44	453	337	6,447	16	16	6,479	-	6,479
. Factory Shipments	1,679	2,153	3,832	731	98	530	345	60	647	454	6,697	5	15	6,717	-	6,717

**PERFORMANCE STATISTICS:**  
**June**                      **22 Days**

. Orders Cancel: %	3.7%	0.7%	1.6%	3.1%	4.0%	4.1%	30.9%	4.3%	4.6%	1.7%	3.7%	0.0%	0.0%	3.7%	-	3.7%
. Net Orders: un/dy.	59	140	199	18	4	22	11	2	21	15	293	1	1	294	-	294
. Build: units/day	93	93	186	32	4	24	16	3	29	21	315	0	1	316	-	316
. Backlog/Build Ratio in months**	6.3	5.1	5.7	3.5	21.2	2.5	3.5	1.7	2.1	5.4	4.9	-	63.6	5.5	-	5.5
. FS: units/day	76	98	174	33	4	24	16	3	29	21	304	0	1	305	-	305
. Net Order/FS @ ratio	0.8	1.4	1.1	0.6	1.0	0.9	0.7	0.7	0.7	0.7	1.0	3.1	-	1.0	-	1.0

\*Data sourced from trailer OEMs by ACT Research Co., LLC Data not seasonally adjusted.  
\*\* Backlog/Build ratio calculated using per day build multiplied by fixed number of days (21).

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**YEAR TO DATE STATISTICS**

VARIABLE	TRAILERS											ALL CHASSIS	DOLLIES, ETC.	TOTAL AXLED	CON-TAINER	GRAND TOTAL
	VAN DRY	VAN REEFER	SUB.TOT VANS	PLAT-FORM	HEAVY LOWBED	DUMP	TANK: LIQUID	TANK: BULK	GRAIN/ COMM	ALL OTHER	TOTAL TRAILERS					
. Backlog	12,192	9,857	22,049	2,359	1,820	1,236	1,202	94	1,297	2,343	32,400	2,670	1,336	36,406	-	36,406
. Build	12,240	9,829	22,069	3,691	671	2,943	2,254	389	3,500	2,346	37,863	326	265	38,454	274	38,728
. Inventory	6,407	213	6,620	214	42	85	31	29	-	2	7,023	2,419	468	9,910	2,279	12,189
. New Orders	15,815	14,185	30,000	4,663	677	2,969	1,897	391	2,629	2,684	45,910	322	597	46,829	302	47,131
. Orders Cancel	595	176	771	82	39	120	778	55	123	50	2,018	-	-	2,018	-	2,018
. Net Orders	15,220	14,009	29,229	4,581	638	2,849	1,119	336	2,506	2,634	43,892	322	597	44,811	302	45,113
. Factory Shipments	12,106	9,686	21,792	3,711	549	3,017	2,214	371	3,500	2,520	37,674	472	266	38,412	5	38,417

**PERFORMANCE STATISTICS:**  
**June 119 Days**

. Orders Cancel: %	3.8%	1.2%	2.6%	1.8%	5.8%	4.0%	41.0%	14.1%	4.7%	1.9%	4.4%	0.0%	0.0%	4.3%	0.0%	4.3%
. Net Orders: un/dy.	128	118	246	38	5	24	9	3	21	22	369	3	5	377	3	379
. Build: units/day	103	83	185	31	6	25	19	3	29	20	318	3	2	323	2	325
. Backlog/Build Ratio in months**	5.6	5.7	5.7	3.6	15.4	2	3.0	1.4	2.1	5.7	4.8	46.4	28.6	5.4	-	5.3
. FS: units/day	102	81	183	31	5	25	19	3	29	21	317	4	2	323	0	323
. Net Order/FS @ ratio	1.3	1.4	1.3	1.2	1.2	0.9	0.5	0.9	0.7	1.0	1.2	0.7	2.2	1.2	60.4	1.2

\*Data sourced from trailer OEMs by ACT Research Co., LLC Data not seasonally adjusted.

\*\* Backlog/Build ratio calculated using per day build multiplied by fixed number of days (21).