

TRUCK, BUS, and RV INDUSTRY MANAGEMENT STATISTICS*
UNITED STATES
June 2009

CURRENT MONTH STATISTICS

| VARIABLE | Cl. 5 | Cl. 5 | Cl. 5 | Cl. 5 | Cl. 5 | Cl. 6-7 | Cl. 6-7 | Cl. 6-7 | Cl. 6-7 | Cl. 6-7 | Cl. 8 | Cl. 8 | Cl. 8 | Cl. 8 | Cl. 8 | Cl. 8 |
|---------------------------------|--------|-------|-------|----------|--------|---------|---------|---------|----------|---------|-----------------|-----------------|---------------|---------------|-------|--------|
| | TRUCK | BUS | RV | STEP VAN | TOTAL | TRUCK | BUS | RV | STEP VAN | TOTAL | TRACTOR SLEEPER | TRACTOR DAY CAB | TRUCK SLEEPER | TRUCK DAY CAB | OTHER | TOTAL |
| . Backlog | 6,204 | 44 | 25 | - | 6,273 | 7,197 | 5,646 | 874 | 537 | 14,254 | 21,602 | 10,512 | 129 | 5,581 | 480 | 38,304 |
| . Build | 2,090 | 29 | 50 | - | 2,169 | 2,850 | 2,330 | 73 | 22 | 5,275 | 4,332 | 2,176 | 13 | 1,474 | 177 | 8,172 |
| . Inventory | 19,763 | 8 | 25 | - | 19,796 | 26,602 | 1,293 | 392 | 83 | 28,370 | 7,177 | 5,179 | 126 | 10,251 | 150 | 22,883 |
| . New Orders | 946 | 8 | 50 | - | 1,004 | 2,385 | 1,590 | 100 | 269 | 4,344 | 4,167 | 1,990 | 7 | 2,053 | 186 | 8,403 |
| . Orders Cancel | 374 | 21 | 10 | - | 405 | 611 | 36 | 50 | - | 697 | 1,452 | 571 | - | 314 | 9 | 2,346 |
| . Net Orders | 572 | (13) | 40 | - | 599 | 1,774 | 1,554 | 50 | 269 | 3,647 | 2,715 | 1,419 | 7 | 1,739 | 177 | 6,057 |
| . Retail Sales | 2,283 | 30 | 50 | - | 2,363 | 3,246 | 2,259 | 72 | 23 | 5,600 | 4,002 | 2,296 | 11 | 1,802 | 177 | 8,288 |
| MEMO: Sales of Japanese Imports | | | | | 212 | | | | | 313 | | | | | | |

MONTHLY PERFORMANCE:

| June | 21 Days | | | | | | | | | | | | | | | |
|------------------------------------|---------|--------|-------|---|-------|-------|------|-------|------|-------|-------|-------|------|-------|------|-------|
| . Net Orders: un/dy. | 27 | (1) | 2 | - | 29 | 84 | 74 | 2 | 13 | 174 | 129 | 68 | 0 | 83 | 8 | 288 |
| . Build: units/day | 100 | 1 | 2 | - | 103 | 136 | 111 | 3 | 1 | 251 | 206 | 104 | 1 | 70 | 8 | 389 |
| . Retail Sales:un/dy. | 109 | 1 | 2 | - | 113 | 155 | 108 | 3 | 1 | 267 | 191 | 109 | 1 | 86 | 8 | 395 |
| . Orders Cancel: % | 39.5% | 262.5% | 20.0% | - | 40.3% | 25.6% | 2.3% | 50.0% | 0.0% | 16.0% | 34.8% | 28.7% | 0.0% | 15.3% | 4.8% | 27.9% |
| . Backlog/Build @ rate in months** | 3.0 | 1.5 | 0.5 | - | 2.9 | 2.5 | 2.4 | 12.0 | 24.4 | 2.7 | 5.0 | 4.8 | 9.9 | 3.8 | 2.7 | 4.7 |
| . Inventory/R.S. @ rate in months | 8.7 | 0.3 | 0.5 | - | 8.4 | 8.2 | 0.6 | 5.4 | 3.6 | 5.1 | 1.8 | 2.3 | 11.5 | 5.7 | 0.8 | 2.8 |

*Actual data not seasonally adjusted.

** Backlog to Build Ratio is calculated using fixed monthly build of 21 days.

Class 8 Other includes Autocar, Oshkosh, and Terex Advance Mixer.

NOTE: Data supplied for your internal use only. External distribution is not permitted without prior approval. Electronic or other re-release of Classes 5-8 vehicle statistics is not authorized except in written summaries (no data tables) supporting the business of the subscribing SOI company. ACT Research Co., LLC must be credited as the data source.