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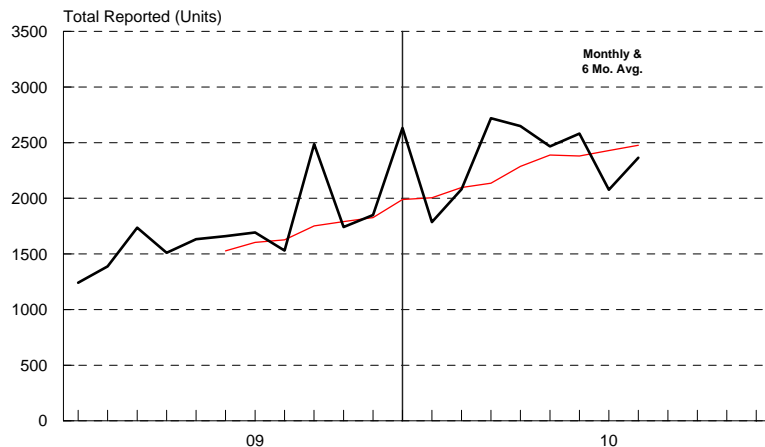
Used Commercial Truck Sales Continue Strong Year-over-Year Gains

COLUMBUS, IN – Reported sales of used Class 8 commercial vehicles were up 55 percent in August compared to the prior year on a “same dealer” basis, according to ACT Research Co. (ACT). In the latest release of the *State of the Industry: U.S. Classes 3-8 Used Trucks*, ACT further reported that the average price paid for a used Class 8 truck continued to move slightly higher.

“While unit sales are up year-over-year, recent months have seen flat to slightly downward sales volume as dealers have voiced concerns over a shortage of late-model inventory,” said Steve Tam, vice president-commercial vehicle sector with ACT. “As in most cases when supply tightens, prices go up. In August, the average price of a used Class 8 vehicle sold in a retail setting (excludes auctions and wholesale transactions) broke the \$40,000 barrier for the first time since February of 2009,” added Tam.

CLASS 8: U.S. "SAME DEALER" USED TRUCK SALES

January '09 - August '10 (Not Seasonally Adjusted)



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ACT Used Truck database participants report approximately 2,500 transactions per month. The company is working with used vehicle market participants to push the number of reported transactions significantly higher. ACT estimates that approximately 10 percent of used Class 8 transactions are included in the database.

The report from ACT also provides data on the average used price for the top-selling Class 8 model for each of the major truck OEM's – Freightliner (Daimler); Kenworth and Peterbilt (Paccar); International (Navistar); and Volvo. For subscription information to the full report, please go to our web site at <http://www.actresearch.net>.

ACT is the recognized leading publisher of new and used commercial vehicle (CV) industry data, market analysis and forecasting services for the North American market, as well as the China CV market. ACT's CV services are used by all major North American truck and trailer manufacturers and their suppliers, as well as the banking and investment community. For more information on ACT, please go to our web site at <http://www.actresearch.net>.

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