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December Used Truck Volumes Better Than November, but Still Lag Year-Over Year

COLUMBUS, IN – Reported volumes of used Classes 3-8 truck sales reversed their slide into negative territory in December. Volumes were consistent among channels on a sequential basis. All three segments, auction, retail and wholesale, saw improvement relative to November's activity. However, all three segments continued to lag on a year-over-year basis. The update on the used market was reported in the latest release of the *State of the Industry: U.S. Classes 3-8 Used Trucks*, published by ACT Research.

"The industry continues to look to improving new truck sales to provide some much needed relief for the used truck inventory shortage," said Steve Tam, vice president-commercial vehicle sector with ACT. "Concerning pricing, our expectation remains unchanged. We believe year-over-year pricing growth will continue to slow. Prices will not necessarily fall, but just grow at a slower rate," he added.

The report from ACT provides data on the average used price for the top-selling Class 8 model for each of the major truck OEM's – Freightliner (Daimler); Kenworth and Peterbilt (Paccar); International (Navistar); and Volvo and Mack (Volvo). For subscription information to the full report, please go to our web site at <http://www.actresearch.net>

ACT is the worldwide leading publisher of new and used commercial vehicle (CV) industry data, market analysis and forecasting services for the North American market, as well as the U.S. tractor-trailer market and the China CV market. ACT's CV services are used by all major North American truck and trailer manufacturers and their suppliers, as well as the banking and investment community. For more information on ACT, please visit <http://www.actresearch.net>.

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