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FOR IMMEDIATE RELEASE

Commercial Trailer Net Orders Continue to Post Strong Gains

COLUMBUS, IN – May commercial trailer net orders were up 59 percent from the prior year month, continuing a healthy rebound from a very weak 2009, according to ACT Research Co. (ACT), the premier source of analysis in the market for commercial trucks and trailers. Through May, year-to-date net orders for trailers are up 69 percent.

In the latest release of *State of the Industry: U.S. Trailers*, ACT noted that order backlogs rose an additional 10 percent in May, the fifth consecutive month backlogs have increased, despite an increase in the production rate. Additionally, order cancellations continue to be very low as truck fleets see growing demand for services.

“All signs are indicating that freight growth is rapidly absorbing excess truck capacity,” said Kenny Vieth, senior analyst and partner with ACT Research. “With capacity tightening, trucker profits should begin to improve and swing the pendulum in favor of replacing and growing an aging trailer fleet,” added Vieth.

ACT is the recognized leading publisher of new and used commercial vehicle (CV) industry data, market analysis and forecasting services for the North American market, as well as the China CV market. ACT’s CV services are used by all major North American truck and trailer manufacturers and their suppliers, as well as the banking and investment community. For more information on ACT, please go to our web site at <http://www.actresearch.net>.

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