



Americas Commercial Transportation Research Co. LLC
11545 North Marr Road, Columbus, Indiana 47203
Telephone: (812) 379-2085, Fax: (812) 378-5997
E-Mail: trucks@actresearch.net

March 24, 2010

FOR IMMEDIATE RELEASE

Commercial Trailer Net Orders Rise to Two Year High

COLUMBUS, IN – February commercial trailer net orders were up 168 percent from February 2009 and were at their highest level in two years. Dry van orders were very strong, posting triple digit increases on both a month-over-month and year-over-year (y/y) basis, according to ACT Research Co. (ACT), the premier source of analysis in the market for commercial trucks and trailers.

In the latest release of *State of the Industry: U.S. Trailers*, ACT noted widespread improvement with y/y growth in seven of the nine trailer segments. Reefer van orders, which generally performed the best during the recession, posted a year-over-year gain of 45 percent. The improved orders pushed total trailer backlogs to its highest level in 17 months, which will support a gradual increase in production rates.

“Over the past several weeks, numerous indicators and comments from trucking companies have pointed to a rapid tightening of truck capacity,” said Kenny Vieth, partner and senior analyst with ACT Research. “With tighter capacity comes increasing freight rates and profitability for fleets, which is a precursor for both new tractor and trailer demand. The strong dry van orders, especially one large order from a major private carrier, indicate increasing optimism within the truckload industry,” added Vieth.

ACT is the recognized leading publisher of commercial vehicle (CV) industry data, market analysis and forecasting services for the North American market. ACT’s CV services are used by all major North American truck and trailer manufacturers and their suppliers, as well as the banking and investment community. For more information on ACT, please go to our web site at <http://www.actresearch.net>.

Media Contact:
Joyce Wire
812-379-2085
jkwire@actresearch.net