



Americas Commercial Transportation Research Co. LLC
11545 North Marr Road, Columbus, Indiana 47203
Telephone: (812) 379-2085, Fax: (812) 378-5997
E-Mail: trucks@actresearch.net

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FOR IMMEDIATE RELEASE

ACT Research: Trailer Industry Expected to Have a Strong Start to 2012

COLUMBUS, IN – Commercial trailer net orders surged in November, with 28,393 trailers added to the orderboard. The industry posted its strongest monthly order volume since March 2006. This update on industry performance was reported in the latest *State of the Industry: U.S. Trailers* published by ACT Research Co. (ACT) December 23.

“November’s numbers confirmed that recent strong quotation activity at the OEMs was real,” said Frank Maly, Director CV Transportation Analysis & Research with ACT. “The backlog/build ratio jumped to 5.5 months at the end of November, an advance far above expectations. The trailer industry is poised to end 2011 on a firm note, which means a strong start to 2012,” he added.

ACT is the worldwide leading publisher of new and used commercial vehicle (CV) industry data, market analysis and forecasting services for the North American market, as well as the U.S. tractor-trailer market and the China CV market. ACT’s CV services are used by all major North American truck and trailer manufacturers and their suppliers, as well as the banking and investment community in North America, Europe and China. For more information on ACT, please visit <http://www.actresearch.net>.

Media Contact:
Joyce Wire
812-379-2085
jkwire@actresearch.net