



Americas Commercial Transportation Research Co. LLC
11545 North Marr Road, Columbus, Indiana 47203
Telephone: (812) 379-2085, Fax: (812) 378-5997
E-Mail: trucks@actresearch.net

February 17, 2010

FOR IMMEDIATE RELEASE

Heavy-Duty Truck Net Orders in Line with Low Expectations; Production Surprises on the Upside

COLUMBUS, IN – Net orders for heavy-duty Class 8 commercial vehicles fell to 6,513 units in January, down 18 percent from a weak January 2009, according to ACT Research Co. (ACT), the leading independent source of analysis in the market for trucks and other commercial vehicles.

In the latest release of the *State of the Industry: Classes 5-8 Vehicles*, ACT indicated January net orders were expected to be weak after the last of the pre-EPA2010 mandate build slots were filled in December. North American Class 8 production came in ahead of expectation and just 3 percent below January 2009 as stronger orders late last year are pushed into the production line. Medium-duty Class 5-7 net orders were down 6 percent from January of last year.

“Despite an economic recovery that has begun to take hold, the implementation of the EPA2010 emission mandate has made a difficult situation more challenging,” said Kenny Vieth, partner and senior analyst with ACT. “While supply-demand imbalance in the U.S. freight market continues to improve, we are still a quarter or two away from material improvement in freight rates, which should boost used truck demand and valuations.”

ACT is the recognized leading publisher of commercial vehicle (CV) industry data, market analysis and forecasting services for the North American market. ACT’s CV services are used by all major North American truck and trailer manufacturers and their suppliers, as well as the banking and investment community. For more information on ACT, please go to our web site at <http://www.actresearch.net>.

Media Contact:
Joyce Wire
812-379-2085
jkwire@actresearch.net