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FOR IMMEDIATE RELEASE

North American Heavy-Duty Truck Net Orders Fall After One Month Surge

COLUMBUS, IN – As expected, net orders for heavy-duty Class 8 commercial vehicles fell sharply to 10,550 units in November, down 50 percent from an October order volume that was inflated by an upcoming EPA emissions mandate, according to ACT Research Co., LLC (ACT), the leading independent source of analysis in the market for trucks and other commercial vehicles.

In the latest release of the *State of the Industry: Classes 5-8 Vehicles*, ACT indicated November Class 8 net orders were consistent with the past six months, excluding October, and down 7 percent year-over-year. Medium-duty Classes 5-7 net orders were also down following a surge in October, but were up 40 percent from November of 2008.

“October’s surge in heavy duty truck orders had little staying power, as the strong orders filled most of the remaining pre-EPA2010 emission mandate build slots,” said Kenny Vieth, partner and senior analyst with ACT. “Medium-duty orders, while down from October, continued to be relatively strong. We assume much of the strength in the medium-duty segment is related to body-builders booking pre-mandate chassis so that they will have more cheaply priced units to sell through 2010.”

ACT is the recognized leading publisher of commercial vehicle (CV) industry data, market analysis and forecasting services for the North American market. ACT’s CV services are used by all major North American truck and trailer manufacturers and their suppliers, as well as the banking and investment community. For more information on ACT, please go to our web site at <http://www.actresearch.net>.

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